



NEWSLINE

Associated Builders and Contractors of Indiana/Kentucky

Volume 42 Issue 2 February 2015

A letter from the ABC Indiana/Kentucky Chairman of the Board

*Charles (Chuck) M. Henry
President, Henry Electric*

Hello and welcome to 2015.

As your chairman for this year, I am hoping to have some fun, and build on the successes of former chairs. As we go into this year, I encourage you to continue with your “Engage” programs, but ask that you combine that with our new “Coming Home” initiative.

We have many great former members who, through the recession, had to make some hard choices. By the grace of God and hard work, many of us were able to continue our membership in this great organization. Some were not so lucky.

Now that we have turned the corner, I ask that you sustaining members reach out to those who need to be part of ABC again. We all know someone who is a former member. Please contact them or say hello at a job meeting or other function. Let them know what they are missing, and how hard our staff is working to make this a better association.

In future publications, we will continually outline our achievements, and what is going on in the anti-merit shop camp. Yes, that monster is still out there, and even though not as toxic, it is still whittling away at our freedoms. Remember—we are the only construction association that is working to control Big Labor and Liberal Politics from putting our companies out of business—or making it almost impossible to work competitively and profitably.

We need you, we need them. Please reach out and “Bring Them Home”. Thank you and I am looking forward to visiting with you this year. Call or email with any thoughts or ideas. Make some money this year!!

Charles M. Henry
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****Upcoming Events****

Construction Quality Management (CQM)

February 10 & 11
ABC Louisville
\$150.00 member
\$350.00 non-member

USA Cares Team Meeting

February 17
ABC Louisville Office
10:00 a.m.

Contractors, HVAC, & Plumbing Continuing Ed

February 13
ABC Lexington

Electrical Code Update

February 14
ABC Lexington

Lunch & Learn: Experience Rating, Workers Compensation Abuse & Fraud

February 24
ABC Lexington Office
11:00 a.m.—1:00 p.m.

Almost Free OSHA 10!

February 26 & 27
KEMI has offered to provide an OSHA 10 to members
See enclosed flyer for details!



Kentucky Employers' Mutual Insurance

making workers' comp work®

LUNCH & LEARN

Tuesday, February 24th

11:00 a.m. - 1:00 p.m.

ABC Office

1591 Winchester Road

Lexington, KY 40505

\$15 per person - (LUNCH INCLUDED)

SEMINAR DESCRIPTION

(PART 1) 11:00 A.M. - 11:45 A.M.

Experience Rating: Basic Fundamentals & Future Changes of the NCCI Experience Rating Plan

This session provides a detailed review of the NCCI Experience Rating Plan. Participants will learn the basics of experience rating along with key principles that are commonly overlooked or misunderstood by policyholders, agents, and carriers. A central theme throughout the presentation is the ability of employers to control their own destiny in regards to their experience modification factor through effective safety programs and sound claims management procedures. The session will end with a look at proposed changes to the NCCI Experience Rating Plan and the potential impact on businesses across Kentucky.

(PART 2) 12:00 P.M. - 1:00 P.M.

Workers Compensation Abuse and Fraud

This session provides a detailed overview of workers compensation abuse and fraud from an insurance carrier's perspective. The audience will learn the basics of workers compensation fraud including claims and premium fraud to include the negative impacts of not fighting fraud. The DOI requirements of insurance carriers to have an SIU program and the mandatory reporting of fraud to the KY DOI will be discussed. Elements of workers compensation fraud vs. abuse will be discussed along with why individuals commit insurance fraud. Using different tools such as performing surveillance to fight insurance fraud will be covered in detail. A description of the structure and operation of the SIU at Kentucky Employers' Mutual Insurance will be provided. Several case studies will be discussed which will include video of claimant fraud and descriptions of premium fraud cases with photo support.

WHO NEEDS TO ATTEND?

- ❖ Owners
- ❖ Safety Supervisors
- ❖ Accountants
- ❖ Human Resources
- ❖ Bookkeepers
- ❖ ANYONE that deals with Workers Comp
- ❖ Please invite your insurance agent to learn more about our KEMI Workers Comp Program!!!

FOR RESERVATIONS

Call Jennifer Stuecker at
859.231.8453

Email:

jennifer@abcindianakentucky.org



Associated Builders & Contractors Southeast Council and KEMI *PRESENT...*

10-Hour OSHA Outreach Training

This program features training in all major areas of the OSHA construction standards including personal protective equipment, fire protection, tools, electrical, scaffolding, floor and wall openings, heavy equipment, excavations, confined space, stairways and ladders. Participants will receive an OSHA wallet card.

Thursday, February 26

8:00 AM - 4:00 PM

(Lunch Provided)

Friday, February 27

8:00 AM – 12:00 PM

Location: Lexington ABC Office

SPACE IS LIMITED TO FIRST 40 REGISTRANTS!!

Cost: \$15.00 (Covering the cost of lunch and the OSHA 10 card)

*To register, hit reply and include the information below or:
Phone 859.231.8453*

Number of Attendees: _____

Name(s): _____

Company: _____ Phone: _____





PRESENTS:

CREATING A CULTURE OF EXCELLENCE Expecting and Getting the Best

February 5
9:00 am – 4:00 pm
5001 N. Shadeland Ave, Indianapolis, IN

COURSE DESCRIPTION

The single most important competitive advantage that any organization can have is the energy of its people. Competitors can always create services or build products – just like yours. The benefits packages that we use to attract and keep talent, from healthcare to childcare, is all duplicable. But the organizations and leaders that truly tap into the wisdom, creativity and initiative of their people will have a sustainable competitive advantage. And while the idea of holding people accountable for their actions (or lack of action) is not new – there is a new awareness of the link between accountability, employee engagement and profitability.

When an organization has a culture of accountability:

- ✓ Productivity increases
- ✓ Projects get completed
- ✓ Deadlines are met
- ✓ Employees are engaged
- ✓ Customers are satisfied
- ✓ And the bottom line improves

COURSE OUTCOMES

After completing this course participants will be able to:

- Understand how to get employees "going"
- Identify the employees that simply need to "go"
- Set the groundwork for organizational accountability

TARGET AUDIENCE

This program is designed specifically for leaders that are looking for results. They want to get rid of the excuses. They want to move from blaming to collaboration. And they want a team that is excited about growing and contributing more.

Register Today!
Members - \$150
Non-Members - \$200
Lunch included

Jessica@abcindianakentucky.org
317-596-4950



Education Update

KENTUCKY APPRENTICESHIP TRAINING: ON THE RISE!

Colin Powell is credited with saying,
“A dream doesn’t become reality through magic;
it takes sweat, determination and hard work.”

Apprenticeship training is making a comeback this year in Louisville and Owensboro through the determination and hard work of both ABC members and ABC staff who believe in education as the means to improving employees and project quality and services.

Both traditional face-to-face instruction and the implementation of video conferencing classes in carpentry, plumbing, HVAC, and electrical trades have been implemented to achieve these ends. Additionally, ABC provides sponsorship for almost 85 Kentucky high schools, area technology centers, and youth development centers. Youth enrolled in these programs complete the NCCER Core Curriculum and Level One of a construction craft. They are construction-ready at graduation. Yet, very few find their way into ABC apprenticeship programs. Skilled and semi-skilled workers are in short supply.

Help us recruit the next generation! Get involved with your local school district and educate our youth about the career opportunities available to them through ABC’s apprenticeship program and as an employee of your business. To learn more about getting involved, contact your local ABC training site today!

Call ABC Indiana/Kentucky to learn more about getting
involved 1-800-333-9844!



ABC Indiana/Kentucky members,

I am very happy to report that we have had so many offers for services and donations for our USA Cares National Headquarters building project that it is necessary for us to set up an account. The funds that are donated from our members will be used to help in all aspects of the headquarters building, including, but not limited to, supplies, labor and materials to ensure that this project is completed for our military families in crisis. USA Cares assists veterans who have served post – 9/11 and their families in the following areas: Combat injured, jobs assistance, emergency assistance and housing assistance. For more information about USA Cares, please visit their website at www.usacares.org.

If you would like to contribute funds to the project, please send donations to USA Cares, c/o Associated Builders & Contractors of Indiana/Kentucky to 5001 N. Shadeland Avenue, Indianapolis, IN 46226. USA Cares is a 501(c)(3) non profit organization.

J.R. Gaylor

Thank you to the following ABC members that have committed to providing goods, funding or committed to supporting the project:

- Abel Elevator
- Advance Ready Mix
- Amteck of Kentucky, Inc.
- Bailey Tools & Safety
- Baker Concrete
- BB&T Insurance Services
- Berline Construction
- Bohannon Masonry, Inc.
- Commonwealth Sign Company
- Denham-Blythe
- D. C. Elevator
- Executive Elevator
- Flynn Brothers Contracting, Inc.
- Fredericks Inc. Contractors
- Gaylor Electric
- Gordon Plumbing
- Irving Materials, Inc.
- Invision Flooring

- Kentuckiana Comfort Center
- Louisville Paving & Construction
- Lynn Imaging
- Madden Elevator
- Messer Construction
- MidAmerica Elevator
- PLS
- Schaefer Construction
- Securitas
- Stites & Harbison
- Sunbelt Rentals
- Travelers—Great Lakes Construction
- Trillium Construction
- USI Insurance Services
- Wayne Supply

Merit Contractor Connection MAGAZINE

EACH ISSUE MAILED QUARTERLY THROUGHOUT INDIANA & KENTUCKY INCLUDING TO EVERY ABC INDIANA/KENTUCKY MEMBER! Be a part of this exciting and innovative publication! Access issues online!

MARKET YOUR COMPANY WITH:

- Premium Position, Full-Color Display Ads!
- Business Card Marketplace – Showcase your products and services to the region's top construction uses and constitute the bulk of the purchasing power within the building industry.



Premium Full Color Ad Rates (prices are per issue)

| Ad Size | 1 Issue | 4 Issues |
|-------------------------|---------|----------|
| Back Cover | \$1,099 | \$999 |
| Inside Front/Back Cover | \$999 | \$899 |
| Page 1 (Facing IFC) | \$949 | \$849 |

Additional Full Color Ad Rates (prices are per issue)

| Ad Size | 1 Issue | 4 Issues |
|---------------------------|---------|----------|
| Full Page | \$699 | \$599 |
| 1/2 Page | \$499 | \$399 |
| 1/4 Page | \$419 | \$319 |
| Business Card Marketplace | \$249 | \$199 |

Additional Black & White Ad Rates (prices are per issue)

| Ad Size | 1 Issue | 4 Issues |
|---------------------------|---------|----------|
| Full Page | \$599 | \$499 |
| 1/2 Page | \$449 | \$349 |
| 1/4 Page | \$349 | \$249 |
| Business Card Marketplace | \$199 | \$149 |

Fax Your Space Reservations to 952.448.9928

Please fill out information below and include ad size from table above. E&M will send the required ad contract, along with ad information.

Company:

Contact:

Phone: Fax:

Email:

Magazine Ad: Color B&W



If you have questions or to reserve ad space, please contact E&M representatives Jeremy, Tim, or Chuck at 800.572.0011 or 317.536.1084.

ABC NATIONAL WEBINARS

[Health Care Reform Update – Learn how the law will impact your company in 2015 and beyond](#)

| | | |
|-----------|--|------------------------------|
| Date: | Tuesday, February 24, 2015 | Register Now |
| Time: | 2:00 p.m. (ET) / 1:00 p.m. (CT) / 12:00 p.m. (MT) / 11:00 a.m. (PT) | |
| Length: | 75 minutes | |
| Fee: | Free | |
| Speakers: | Sam Melamed, Senior Director of Sales, ABC Insurance Adam Bonsky, Executive Vice President, The Contractors | |

ABC MEMBER ONLY WEBINAR

WEBINAR DESCRIPTION

The health care reform law, known as the Affordable Care Act (ACA), is in full swing. Under the employer mandate, employers with 100 or more full-time employees and full-time equivalent employees must now offer full-time employees a certain level of health coverage or be subject to a penalty. Additionally, ACA's onerous information reporting requirements are in effect, which will impact employers with 50 or more full-time employees and full-time-equivalent employees, as well as employers of any size that self-insure. Join Sam Melamed from the ABC Insurance Trust and Adam Bonsky from The Contractors Plan for this informative webinar and learn more about how to comply with the complex requirements of the ACA.

Politics & Policy

7 issues worth watching in the 2015 Kentucky General Assembly

[Read more here](#)

GOP gubernatorial poll shows race a 'toss-up'

[Read more here](#)

Matt Bevin enters Kentucky governor's race

[Read more here](#)

Fracking controversy taking hold in Kentucky

[Read more here](#)



ABC Action is an advanced advocacy tool that enables users to become a vital part of the ABC grassroots advocacy efforts and further the merit shop philosophy.

- Instant notifications for Action Alerts
- Send a letter to elected officials with just one click!
- Detailed contact information for your elected officials



Abc.org/abcaction

welcome New Members

E&E Mechanical

Eddie Weartz
Vice President
eddie@eandemech.com
502-969-4503
www.eandemechanicalplumbing.com

Dauenhauer Plumbing

Jason LeBoeuf
President
jasonl@dauenhauer.com
502-451-2233
www.dauenhauer.com

Epic Insurance solutions

Account Advisor
Eric Gleis
egleis@epicinsurancesolutions.com
502-371-4073
www.epicinsurancesolutions.com

SAFETY FIRST

As of Jan. 1, 2015, there is a change to what covered employers are required to **report** to the Occupational Safety and Health Administration. **Employers are now required to report all work-related fatalities within 8 hours and all in-patient hospitalizations, amputations, and losses of an eye within 24 hours of finding out about the incident.**

Previously, employers were required to report all workplace fatalities and when three or more workers were hospitalized in the same incident. The updated reporting requirements have a life-saving purpose: they will enable employers and workers to prevent future injuries by identifying and eliminating the most serious workplace hazards.

Employers have three options for reporting these severe incidents to OSHA. They can call their [nearest area office](#) during normal business hours, call the 24-hour OSHA hotline at 1-800-321-OSHA (1-800-321-6742), or they will be able to report [online](#). (Please note that the online reporting will not be available until later this month.) For more information and resources, visit OSHA's [Web page](#) on the updated reporting requirements and watch OSHA's new [YouTube video](#), where Dr. David Michaels, assistant secretary of labor for occupational safety and health, explains the new reporting requirements.

Member News

Louisville Paving & Construction wins national award for quality in asphalt paving

Louisville Paving & Construction received the national award from the National Asphalt Pavement Association (NAPA). They were nominated for their work on I-64/Louisville Lexington Road in Shelby County. The three-phase project included reconstruction and widening of the original four-lane interstate to six lanes and bridge reconstruction. The project required multiple lane and traffic changes.

**KEMI is proud to be the Preferred Workers' Comp
Provider for ABC of Kentuckiana and its members.**



KEMI

Kentucky Employers' Mutual Insurance
making workers' comp work®

www.kemi.com