



Built on Merit, Performance, and Integrity

ABC is a joint effort. Just like a typical jobsite, it takes all parties; general contractors, specialty subcontractors, suppliers, and professional associates to be committed to economy, efficiency, and quality. All of these parties unite under the banner of ABC and free enterprise to make up the most exciting and effective construction association in Indiana, Kentucky and around the country.

What Is Merit Shop?

Associated Builders and Contractors of Indiana/Kentucky (ABC) is the only construction trade association devoted exclusively to promoting and defending the open or “merit” shop form of construction. ABC and its members firmly believe in the principles of free enterprise and your right to manage.

Our businesses are merit shop, which means that:

We believe in Merit Pay.

Paying employees based on skill, ability, and merit.

We believe in Merit Promotion.

Promoting based on the merit of skills, ability, and motivation or leadership duties.

We believe in the Merit Shop Philosophy.

Anyone in the industry should be evaluated, judged, awarded, and rewarded based on his or her merit. Owners should be able to select the most economical and best bidder regardless of that bidder’s status.

We believe in Free Enterprise.

Open and fair competition for securing contracts and/or jobs: not allowing favoritism or group membership as selection criteria.

ABC works full-time in Washington D.C. and 69 local offices across the country to foster a business climate in which all firms can work together in harmony. ABC and its members firmly believe in the principles of free enterprise and your right to manage. We also believe your employees have a right to achieve personal and professional growth in proportion to their skills, energy, and dedication to the success of your company.